
UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported)

February 6, 2007 -----

GARTNER, INC.

(Exact name of registrant as specified in its charter)

DFI AWARE

1-14443 -----

04-3099750 ------

(State or Other Jurisdiction

(Commission File Number)

(IRS Employer

of Incorporation)

Identification No.)

P.O. Box 10212 56 Top Gallant Road Stamford, CT 06902-7747 (Address of Principal Executive Offices, including Zip Code)

(203) 316-1111 (Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- [] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230,425)
- [] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- [] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- [] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On February 6, 2007, Gartner, Inc. (the "Company") announced financial results for the quarter and twelve months ended December 31, 2006. A copy of the Company's press release is furnished as Exhibit 99.1.

In accordance with General Instruction B.2 of Form 8-K, the information in this Item 2.02 and in Exhibit 99.1 of this Current Report on Form 8-K shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liability of that section, and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

ITEM 8.01. OTHER EVENTS.

On February 1, 2007, the Company's board of directors authorized up to \$200

million for the repurchase of Gartner common stock. The program will replace the prior \$100 million share repurchase program previously authorized. Repurchases will be made from time-to-time through open market purchases. Repurchases are subject to the availability of stock, prevailing market conditions, the trading price of the stock, the Company's financial performance and other conditions. Repurchases will be funded from cash flow from operations and possible borrowings under the Company's credit facility.

ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

(d) Exhibits

Press Release issued February 6, 2007 with respect to financial results for Gartner, Inc. for the quarter and twelve months ended December 31, 2006.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Gartner, Inc.

Date: February 6, 2007 By: /s/ Christopher Lafond

Christopher Lafond

Executive Vice President, Chief Financial Officer

EXHIBIT INDEX

Press Release issued February 6, 2007 with respect to financial results for Gartner, Inc. for the quarter and twelve months ended December 31, 2006.

Gartner Reports Fourth Quarter and Full Year 2006 Results

Record Contract Value of \$640 Million

Expects 2007 Revenue to Increase between 8 and 11%

STAMFORD, Conn.--(BUSINESS WIRE)--Feb. 6, 2007--Gartner, Inc. (NYSE: IT), the leading provider of research and analysis on the global information technology industry, today reported results for the fourth quarter and year ended December 31, 2006.

Fourth Quarter 2006 Results

Total revenue for the 2006 fourth quarter increased 5% to \$304 million. Research contract value ended the quarter at \$640 million, an increase of 8% over the same quarter last year. Normalized EBITDA was \$52 million. GAAP EPS was \$0.20 and normalized EPS was \$0.22 for the 2006 fourth quarter. Normalized EPS excludes the following pre-tax items: a \$4.9 million non-cash charge related to stock-based compensation under SFAS123(R); and a \$0.4 million non-cash charge for the amortization of intangible assets acquired in the META acquisition. See "Non-GAAP Financial Measures" for a further discussion of normalized EBITDA and normalized EPS.

Excluding the effect of foreign currency, total revenue and research contract value for the 2006 fourth quarter increased approximately 3% and 11%, respectively, over the same quarter last year.

Full Year 2006 Results

Total revenue for 2006 increased 7% to \$1,060 million. Normalized EBITDA was \$156 million, up 48% from last year. GAAP EPS was \$0.50 and normalized EPS was \$0.67 for the year. Normalized EPS excludes the following pre-tax items: \$16.7 million non-cash charge related to stock-based compensation under SFAS123(R); \$1.5 million charge related to the integration activities associated with the Company's acquisition of META; and \$10.6 million non-cash charge for the amortization of intangible assets acquired in the META acquisition. See "Non-GAAP Financial Measures" below for a further discussion of normalized EBITDA and normalized EPS.

Business Segment Highlights

Research. Research revenue was \$152 million for the 2006 fourth quarter and \$571 million for the year, increases of 16% and 9%, respectively, as compared to the same periods in 2005. At December 31, 2006, Research contract value was \$640 million, up from \$593 million at December 31, 2005. This represents the highest reported contract value in the Company's history. Client and wallet retention rates for the 2006 fourth quarter were 81% and 96%, respectively.

Consulting. Consulting revenue was \$76 million for the 2006 fourth quarter and \$305 million for the year as compared to \$85 million and \$301 million for the same periods a year ago. Utilization averaged 61% during the fourth quarter and 64% for the year. The average annualized revenue per billable headcount is approximately \$370,000. Billable headcount was 518 as of December 31, 2006, a slight decline from 525 at the end of 2005. Consulting backlog was \$110 million at December 31, 2006.

Events. Events revenue was \$72 million for the fourth quarter of 2006 and \$169 million for the year, up 4% and 12% from the same periods in 2005. The Company held 74 events in 2006 as compared to 70 in 2005, with over 41,000 worldwide attendees in 2006, a 16% increase compared to 2005.

Gene Hall, Gartner's chief executive officer, said, "Our results for 2006 reflect the continued successful execution of our strategy to grow the research business and improve margins, with revenue and contract value finishing at all time highs The company has now delivered 12 consecutive quarters of contract value growth. Our normalized EBITDA increased almost 50% over 2005. We will further increase our momentum in 2007 with the continued enhancement of our products, improvements in client service, and continued growth of our sales organization."

Share Repurchase Program

During the fourth quarter in 2006, Gartner repurchased 885,900 shares of its common stock at a cost of \$17.2 million. As of December 31, 2006, the Company has repurchased a total of 5.4 million shares at an aggregate cost of \$80.3 million under the \$100 million share repurchase program authorized in October 2005. In addition, Gartner purchased 10.4 million shares directly from Silver Lake Partners in December at a total cost of \$200 million.

Gartner also announced that its board of directors has authorized up to \$200 million for the repurchase of Company stock. This program will replace the prior \$100 million share repurchase program previously authorized. Repurchases will be made from time-to-time through open market purchases and are subject to the availability of stock, prevailing market conditions, the trading price of the stock, the Company's financial performance and other conditions. The program will be funded from cash flow from operations and possible borrowings under the Company's existing credit facility.

Cash Flow and Capital Expenditures

Net cash from operations for the fourth quarter of 2006 totaled \$31 million, compared to \$0 a year ago. For the full year, net cash from operations totaled \$106 million, compared to \$27 million in 2005. Capital expenditures were \$8 million in the quarter and \$21 million for the full year. In 2006 free cash flow was \$85 million compared to \$5 million in 2005.

Business Outlook

Gartner also provided its outlook for 2007. For the full year, the Company is targeting total revenue of approximately \$1,150 to \$1,177 million. By segment, for the full year 2007 the Company is targeting Research revenue of approximately \$635 million to \$645 million, Consulting revenue of approximately \$317 million to \$327 million, Events revenue of approximately \$188 million to \$193 million, and other revenue of approximately \$10 million to \$12 million.

Based on above revenue outlook, the Company is targeting normalized EBITDA for the full year 2007 of \$189 to \$199 million, or an increase of 21 to 28 percent. In 2007, the Company is projecting \$24- \$26 million of pre-tax expense related to SFAS 123(R). Gartner is projecting GAAP EPS of \$0.68 to \$0.75. The Company expects cash flow from operations of \$135 to \$150 million.

Conference Call and Investor Day Information

Gartner has scheduled a conference call at 10 a.m. ET today, Tuesday, February 6, 2007, to discuss the Company's financial results. The conference call will be available via the Internet by accessing the Company's web site at http://investor.gartner.com. A replay of the webcast will be available for 30 days following the call.

The Company will also host an Investor Day conference on Thursday, March 8, 2007 at Cipriani in New York City. The conference will begin at 8:30 a.m EST and will conclude at approximately 1:00 p.m. EST. Registration is required. Please contact Germaine Scott at 203-316-3411 for further information.

About Gartner

Gartner, Inc. (NYSE: IT) delivers the technology-related insight necessary for our clients to make the right decisions, every day. Gartner serves 10,000 organizations, including chief information officers and other senior IT executives in corporations and government agencies, as well as technology companies and the investment community. The Company consists of Gartner Research, Gartner Executive Programs, Gartner Consulting and Gartner Events. Founded in 1979, Gartner is headquartered in Stamford, Connecticut, U.S.A., and has 3,700 associates, including 1,200 research analysts and consultants in 75 countries worldwide. For more information, visit gartner.com.

Non-GAAP Financial Measures

Investors are cautioned that normalized EBITDA and normalized EPS information contained in this press release are not financial measures under generally accepted accounting principles (GAAP). In addition, they should not be construed as alternatives to any other measures of performance determined in accordance with GAAP. These non-GAAP financial measures are provided to enhance the user's overall understanding of the Company's current financial performance and the

Company's prospects for the future. We believe normalized EBITDA and normalized EPS are important measures of our recurring operations as they exclude items that may not be indicative of our core operating results and calculate earnings per share in a manner consistent with prior periods. Normalized EBITDA is based on operating income, excluding impact of SFAS 123(R), depreciation and amortization, goodwill impairments, and other charges. Normalized EPS is based on net income (loss) excluding other charges, impact of SFAS 123(R), non-cash charges, goodwill impairments, amortization of acquired intangible assets, and gains and losses on investments. See "Supplemental Information" at the end of this release for reconciliation of GAAP EBITDA and EPS to normalized EBITDA and EPS.

Safe Harbor Statement

Statements contained in this press release regarding the growth and prospects of the business, the Company's full year 2007 financial results, future restructuring charges, acquisition of META Group, Inc. and all other statements in this release other than recitation of historical facts are forward-looking statements (as defined in the Private Securities Litigation Reform Act of 1995). Such forward-looking statements include risks and uncertainties; consequently, actual results may differ materially from those expressed or implied thereby. Factors that could cause actual results to differ materially include, but are not limited to: the Company's ability to expand or even retain the Company's customer base; the Company's ability to grow or even sustain revenue from individual customers; the Company's ability to attract and retain professional staff of research analysts and consultants upon whom the Company is dependent; ability to achieve and effectively manage growth; the Company's ability to pay the Company's debt obligations; the Company's ability to achieve continued customer renewals and achieve new contract value, backlog and deferred revenue growth in light of competitive pressures; the Company's ability to carry out the Company's strategic initiatives and manage associated costs; substantial competition from existing competitors and potential new competitors; additional risks associated with international operations including foreign currency fluctuations; the impact of restructuring and other charges on the Company's businesses and operations; and other risks listed from time to time in the Company's reports filed with the Securities and Exchange Commission. These filings can be found on Gartner's Web site at www.investor.gartner.com and the SEC's Web site at www.sec.gov. Forward-looking statements included herein speak only as of the date hereof and the Company disclaims any obligation to revise or update such statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events or circumstances.

GARTNER, INC.
Condensed Consolidated Statements of Operations
(Unaudited; in thousands, except per share amounts)

		ths Ended er 31, 2005		Twelve Mon Decembe 2006		
	2000	2005		2000	2005	
Revenues: Research Consulting	\$151,678 76,173	\$131,015 85,225	-11%	305,231	\$523,033 301,074	9% 1%
Events	72,229	,		, -		12%
0ther	3,859	3,924	- 2%	14,439	13,558	6%
Total revenues Costs and expenses: Cost of services	303,939	289,300	- 5%	1,060,321	989,004	7%
and product development (1) Selling, general and administrative	146,439	138,712	6%	505,330	486,611	4%
(1)	110,112	108,649	1%	416,094	397,252	5%
Depreciation Amortization of	5,846	6,786		,	25,502	-8%
intangibles META integration	470	3,377	-86%	10,753	10,226	U
charges	-	1,337	F	1,450	14,956	F
Other charges	-	697	F	-	29,177	F
Total costs and			-			

expenses	26	32,867	25	59,558	1%		957,071	9	63,724	-1%
Operating income	4	1,072	2	29,742	F		103,250		25,280	F
investments, net Interest expense,		-		(502)	F		-		(5,841)	F
net Other income	(3,891)	((3,289)	-18%		(16,581)	(11,072)	-50%
(expense), net		265		(398)	F		(797)		(2,929)	73%
Income before										
income taxes Provision for	3	37,446	2	25,553	47%		85,872		5,438	F
income taxes	1	4,873	1	LO,743	38%		27,677		7,875	U
Net income (loss)		22,573		L4,810			58,195		` ' '	F
	===	=====	===	=====		===	======	==:	======	
<pre>Income (loss) per common share:</pre>										
Basic	\$	0.20	\$	0.13	-		0.51	\$	(0.02)	F
Diluted	\$	0.20	\$	0.13	54%	\$	0.50	\$	(0.02)	F
Weighted average shares outstanding:										
Basic		,		L3,266			113,071		12,253	1%
Diluted	11	5,693	11	L5,564	0%		116,203	1	12,253	4%
SUPPLEMENTAL INFORMATION										
Normalized EPS (2)	\$	0.22	\$	0.16	38%	\$	0.67	\$	0.36	86%

- (1) On January 1, 2006, we adopted Statement of Financial Accounting Standards No. 123R, "Share-Based Payments" ("SFAS No. 123(R)") under the modified prospective method of adoption. Accordingly, the three and twelve months ended December 31, 2005 exclude stock-based compensation expense calculated under SFAS No. 123(R).
- (2) Normalized net income & EPS is based on net income (loss), excluding normalizing adjustments, which includes other charges, noncash charges, META integration and amortization charges, goodwill impairments, gains and losses from investments and charges for stockbased compensation under SFAS No. 123(R). We believe normalized EPS is an important measure of our recurring operations.

See "Supplemental Information" at the end of this release for a reconciliation from GAAP net income (loss) and EPS to Normalized net income and EPS and a discussion of the reconciling items.

BUSINESS SEGMENT DATA (Dollars in thousands)

	Revenue	Direct Expense	Gross Contribution	Contrib. Margin
Three Months Ended 12/31/06 Research	\$ 151,678	\$ 64,392	\$ 87,286	58%
Consulting	,	52,015	,	32%
Events	,	31,001	,	57%
0ther	3,859	719	3,140	81%
TOTAL	\$ 303,939	\$148,127 ========	\$ 155,812 =========	51%
Three Months Ended 12/31/05				
Research	\$ 131,015	\$ 57,628	\$ 73,387	56%
Consulting	,	44,115	,	48%
Events	,	29,612	,	57%
0ther	3,924	307	3,617	92%
TOTAL	\$ 289,300	\$131,662 = =======	\$ 157,638 ========	54%

Twelve Months Ended 12/31/06 Research Consulting Events Other	169	9,434	\$225,696 184,571 85,745		83,689	49%
TOTAL	\$1,06	0,321	2,714 \$498,726	\$	561,595	53%
Twelve Months Ended	====:	=====	======	===		
12/31/05 Research Consulting Events Other	15: 1:	1,339 3,558	\$213,025 175,396 75,204 1,374		76,135 12,184	50% 90%
TOTAL	\$ 989	9,004	\$464,999	\$	524,005	53%
			Excludi Con	ng S Gros trik	SFAS No. 1 SS Dution	23(R) (1) Contrib. Margin
Three Months Ended 12/33 Research Consulting Events Other	1/06		:			32% 57% 81%
TOTAL				\$	157,805	52%
Three Months Ended 12/33 Research Consulting Events Other TOTAL	L/05					
Twelve Months Ended 12/3 Research Consulting Events Other	31/06		:	\$	351,482 122,450 84,040 11,725	62% 40% 50% 81%
TOTAL				 \$ 	569,697	54%

Twelve Months Ended 12/31/05 Research Consulting Events Other TOTAL

(1) Excludes pre-tax stock compensation expense calculated under SFAS No. 123(R) of approximately \$2.0 million and \$8.1 million for the three and twelve month periods ended December 31, 2006, respectively, in order for the results to be comparative.

Gartner adopted SFAS No. 123(R) under the modified prospective method of adoption on January 1, 2006. Accordingly, segment data for the three and twelve month periods ended December 31, 2005 excludes stock compensation expense determined in accordance with SFAS No. 123(R) since the Company did not restate prior periods.

SELECTED STATISTICAL DATA

	December 31, 2006		ber 31, 005
Research contract value	\$	640,294 (1)	\$ 592,636 (1)
Research client retention		81%	81%
Research wallet retention		96%	93%
Research client organizations		9,470	9,315

Consulting backlog	\$ 109,600 (1) \$	119,903 (1)
Consultingquarterly utilization	61%	64%
Consulting billable headcount	518	525
Consultingaverage annualized		
revenue per billable headcount	\$ 370,000 (1) \$	390,000 (1)
Eventsnumber of events for the		
quarter	18	18
Eventsattendees for the quarter	16,375	14,248

(1) Dollars in thousands.

SUPPLEMENTAL INFORMATION
GAAP to Normalized Reconciliations
(in thousands, except per share data)

Reconciliation - GAAP to Normalized EBITDA (1):

	Three Months Ended December 31,
	2006 2005
Net income Interest expense, net Other (income) expense, net Loss from investments, net Tax provision	\$ 22,573 \$14,810 3,891 3,289 (265) 398 - 502 14,873 10,743
Operating income	\$ 41,072 \$29,742
Depreciation and amortization Normalizing adjustments:	6,316 10,163
Other charges (2) META integration charges (3) SFAS No. 123(R) stock compensation expense (4)	- 697 - 1,337 4,930 -
Normalized EBITDA	\$ 52,318 \$41,939 =========

Reconciliation - GAAP to Normalized Net Income and EPS (1):

	Three Months Ended December 31,						
		2006	2005				
	After- Tax			After- Tax Income		EPS	
GAAP Basic EPS	\$22,573	111,498	\$0.20	\$14,810	113,266	\$0.13	
Share equivalents from stock-based compensation shares	-	4,195	-	-	2,298	-	
GAAP Diluted EPS	\$22,573	115,693	\$0.20	\$14,810	115,564	\$0.13	
Other charges (2) META integration	-	-	-	377	-	-	
charges (3) SFAS No. 123(R) stock compensation	-	-	-	894	-	0.01	
expense (4) Amortization of META	,	-	0.02	-	-	-	
	272	-	0.00	2,133	-	0.02	
Normalized net income & EPS (7)	\$26,016 ======	115,693	\$0.22 =====	\$18,214 ======	115,564	\$0.16 =====	

SUPPLEMENTAL INFORMATION
GAAP to Normalized Reconciliations
(in thousands, except per share data)

Reconciliation - GAAP to Normalized EBITDA (1):

	2006	2005
Net income (loss) Interest expense, net Other expense, net Loss from investments, net Tax provision	\$ 58,195 16,581 797 - 27,677	2,929 5,841
Operating income	\$103,250	\$ 25,280
Depreciation and amortization Normalizing adjustments:	34,197	35,728
Other charges (2)	_	29,177
META integration charges (3)	1,450	,
SFAS No. 123(R) stock compensation expense (4)	16,670	-
Normalized EBITDA	\$155,567	\$105,141
	=======	=======

Reconciliation - GAAP to Normalized Net Income and EPS (1):

	Twelve Months Ended December 31,						
		2006		2005			
	After- Tax Income			After- Tax Income	EPS		
GAAP Basic EPS Share equivalents from stock-based compensation	\$58,195	113,071	\$0.51	\$(2,437)	112,253	\$(0.02)	
shares	-	3,132	-	-	1,340	-	
GAAP Diluted EPS	\$58,195	116,203	\$0.50	\$(2,437)	113,593	\$(0.02)	
Other charges (2) META integration	-	-	-	20,515	-	0.18	
charges (3) SFAS No. 123(R) stock compensation	1,049	-	0.01	10,672	-	0.09	
expense (4) Amortization of META intangibles	10,787	-	0.10	-	-	-	
(5)	7,407	-	0.06	7,105	-	0.06	
Loss from investments (6)	-	-	-	5,377	-	0.05	
Normalized net income & EPS (7)		116,203 ======					

Footnotes

(1) Normalized EBITDA is based on operating income (loss) before interest, taxes, depreciation amortization, and certain normalizing adjustments.

Normalized net income & EPS is based on net income (loss), excluding normalizing adjustments which includes other charges, non-cash charges, META integration and amortization charges, goodwill impairments, gains and losses on investments, and charges for stock-based compensation under SFAS No. 123(R) (see Footnote 4 below).

Normalized EBITDA, as well as normalized net income and EPS, are not measurements of operating performance calculated in accordance with generally accepted accounting principles (GAAP) and should not be considered substitutes for operating income (loss) and net income (loss) in accordance with GAAP. In addition, because these measurements may not be defined consistently by other companies, these measurements may not be comparable to similarly titled measures of other companies.

However, we believe these indicators are relevant and useful to investors because they provide alternative measures that take into account certain adjustments that are viewed by our management as being non-cash items or charges.

- (2) Other charges during 2005 included first quarter pre-tax charges of \$10.6 related to a reduction in workforce and \$3.7 million primarily for restructuring within the Company's international operations, a second quarter pre-tax charge of \$8.2 million, primarily related to a reduction in facilities, a third quarter pre-tax charge of \$6.0 related to an option buyback, and a fourth quarter charge of \$0.7 million related to a reduction in workforce.
- (3) The META integration charges are related to our acquisition of the META Group, Inc. These costs were primarily for severance, and for consulting, accounting, and tax services.
- (4) The stock compensation charge represents the cost of stock-based compensation awarded by the Company to its employees under Statement of Financial Accounting Standards No. 123(R), "Share-Based Payments" ("SFAS No. 123R"). The Company adopted SFAS No. 123(R) on January 1, 2006, under the modified propective method of adoption.
- (5) The amortization of META intangibles represents the non-cash amortization charges related to the other intangible assets recorded as a result of the META acquisition.
- (6) The loss on investments relate to impairment losses on investments. These charges are recorded in "Loss from investments, net."
- (7) The normalized effective tax rates were 32.6% and 37% for 2006 and 2005, respectively.

CONTACT: Gartner, Inc. Investors:

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